

NOW HIRING: SENIOR TECHNICAL SALES ENGINEER

Saule Technologies is hiring! We are currently looking for a Senior Technical Sales Engineer that's passionate about being a product expert in the sales cycle, solving our customer's hardest business problems with our products and solutions, and helping to close our enterprise deals. Interested? Read on!

Key details:

Job type: Full-time job

Form of employment: B2B or Employment contract (to choose by you)

Workplace location: Saule S.A. HQ at Dunska 11 Street, Wroclaw, Poland

Date of job offer publication: 13.03.2024

Accepting applications until: as long as the job opening is listed on <https://sauletech.com/careers/>

Starting date: April 2024 (negotiable)

Requirements:

- Degree in Engineering or a related field
- Ideally 3-5 years' experience in Sales (preferably in the Technologies' sector)
- Good technical knowledge of electronics
- Good sales and marketing skills in the B2B environment
- Proactivity, problem-solving and a self-starter mindset
- Valid driving license
- Very good knowledge of the MS Office
- Professional proficiency in English and Polish, enabling communication in an international work environment

Nice to have:

- Sales experience in the field of Electronic Components
- Familiarity with CRM tools

Responsibilities:

- Understanding client needs and providing tailored solutions
- Product solution sales in Global IoT / consumer electronics market
- Customer communication and providing technical consulting service/solutions to Saule's customers
- Active participation in sales talks, leadership and running sales projects, coordinating with different department members
- Attending various conferences and conventions to introduce the product to attendees
- Market analysis and active search for potential new customers
- Developing strategies for long-term client engagement and retention
- Developing sales materials, presentations and brochures in cooperation with the Marketing Department
- Direct support and reporting to the Chief Operations Officer

What do we offer:

- A competitive salary
- Private medical care
- Group insurance subsidized by the employer
- Relocation support
- Parking space for employees
- Company integration events
- A friendly atmosphere based on mutual respect, trust, and cooperation
- Professional development in a dynamically growing company
- A chance to work in an international community

About us:

Saule Technologies is a high-tech company operating in the field of photovoltaics. We develop and manufacture innovative solar cells for BIPV, BAPV, powering consumer electronics and much more. Our inkjet-printed perovskite-based cells are flexible, lightweight, ultrathin, and allow to generate energy from both the sun and artificial light.

Our team consists of talented, driven, and collaborative professionals from various parts of the world. We are always looking for smart people, who are ready to work in an inspiring and dynamic environment.

How to apply?

Please send your CV and a cover letter to job@sauletech.com. Include the position name in your subject title.

Also, we kindly ask you to include the following data processing agreement clause in your CV:

"I hereby give consent for my personal data to be processed by Saule S.A. for the purpose of conducting recruitment for the position for which I am applying."

Should you wish to have your application stored at our database and taken into consideration in case of future recruitment processes for this or similar positions, please also add:

"I also consent to processing of my personal data by Saule S.A. for the purposes of any future recruitment processes."

Thank you in advance. We are looking forward to hearing from you!

P.S.: Are you not an exact match for this position, but would like to keep an eye on the other, future job openings at Saule Technologies?

Visit the "Jobs" section of our LinkedIn page ([Saule Technologies](#)) and click "Create the job alert" to get notified when we post new jobs that match your interest.

You might also want to check out our other job openings at: <https://sauletech.com/careers/>